

GROUPE SOCIETE GENERALE

Refinancing Loans

Interest rates and fees

IRCC + 2.25%

6.95%

INTEREST RATES

Expresso ReStart – refinancing loans from BRD or loans from BRD or other banks or together with loans from other banks, granted between 6 and 60 months

Loan amount 2.000 lei - 130.000 lei

The interest rate is between **7.25%** and **19.34%** and is offered to customers depending on a number of elements considered in the analysis of the loan application, such as the history of the relationship with the bank, the option to domiciliate the income in a BRD current account, seniority and stability in the workplace, constant income, the existence of a credit history and the payments made for the existing loans etc.

For online loans, the interest rate is between **6.75** % and **20.45**% and is offered to customers depending on a number of elements considered in the analysis of the loan application, such as the history of the relationship with the bank, the option to domiciliate the income in a BRD current account, the existence of a life insurance, seniority and stability in the workplace, constant income, the existence of a credit history and the payments made for the existing loans etc.

| Expresso ReStart- refinancing loans from BRD or other banks, granted between 61 and 120 months | | |
|---|-------------------------|--|
| Loan amount | 2.000 lei - 130.000 lei | |
| Fixed interest rate, standard offer | 13.22% | |
| Fixed interest rate, income domiciliation offer | 11.90% | |
| Expresso NonStop ReStart – secured refinancing loan | | |
| Expresso NonStop ReStart, in lei, loan granted between 6 and 60 months – income domiciliation offer | 6.50% | |
| Expresso NonStop ReStart, in lei, loan granted between 6 and 60 months - standard offer | 7% | |
| Expresso NonStop ReStart, in lei, loan granted between 6 and 60 months – income domiciliation offer | IRCC + 4.60% | |
| Expresso NonStop ReStart, in lei, loan granted between 6 and 60 months – standard offer | IRCC + 5.10% | |
| Expresso NonStop ReStart, in lei, loan granted between 6 and 300* months – income domiciliation offer | IRCC + 4.60% | |
| Expresso NonStop ReStart, in lei, loan granted between 6 and 300* months – standard offer | IRCC + 5.10% | |

^{*} Interest rate tranches available only for refinancing/ consolidating loans granted before 09.04.2012, taking into consideration the oustanding balance limit.

| Overdraft ReStart – overdraft refinancing loan | | |
|---|------------------|--|
| Overdraft ReStart – renewal at 60 months | IRCC + 10.60% | |
| Overdraft ReStart EUR – renewal at 60 months | Euribor 3M + 10% | |
| Habitat ReStart- mortgage refinancing loan | | |
| Loan granted between 10 and 30 years, with the scope to refinance a loan from another financial institution | | |

with collaterals that have the energy performance certificate class A

Floating interest

Fixed interest

| Fixed interest in the first 3 years, floating after | standard / income domiciliation offer | first 3 years (fixed): 5.65% after 3 years (floating): IRCC + 2.29% | |
|--|---------------------------------------|---|--|
| <u>Fixed interest</u> | standard / income domiciliation offer | 6.75% | |
| with collaterals that are do not have the energy performance certificate class A | | | |
| Floating interest | standard / income domiciliation offer | IRCC + 2.45% | |
| Fixed interest in the first 3 years, floating after | standard / income domiciliation offer | first 3 years (fixed): 5.65% after 3 years (floating): IRCC + 2.29% | |

standard / income domiciliation offer

standard / income domiciliation offer

Loan granted between 10 and 30 years, with the scope to refinance a BRD loan

with collaterals that have the energy performance certificate class A

| . | | |
|---|----------------------------|---|
| Floating interest | standard | IRCC + 2.94% |
| | income domiciliation offer | IRCC + 2.65% |
| Fixed interest in the first 3 years, floating after | standard | first 3 years (fixed): 6.05% after 3 years (floating): IRCC + 2.77% |
| | income domiciliation offer | first 3 years (fixed): 5.75% after 3 years (floating): IRCC + 2.49% |
| <u>Fixed interest</u> | standard | 7.32% |
| | income domiciliation offer | 6.95% |



| loating interest | standard | IRCC + 3.17% |
|--|----------------------------|--|
| | income domiciliation offer | IRCC + 2.85% |
| ixed interest in the first 3 years, floating after | standard | first 3 years (fixed): 6.26% after 3 years (floating): IRCC + 2.77% |
| | income domiciliation offer | first 3 years (fixed): 5.95% after 3 years (floating): IRCC + 2.49% |
| Fixed interest | standard | 7.53% |
| | income domiciliation offer | 7.15% |
| FEES | | |
| 1. Loan analysis fee | | |
| Expresso ReStart | | 200 lei |
| Expresso NonStop ReStart | | 650 lei |
| Overdraft ReStart * | | 20 lei |
| Overdraft ReStart EUR * | | 5 euro |
| | | 650 lei |
| Habitat ReStart | | (free in case of refinancing a loan from anot financial institution) |

| * The loan analysis fee is zero, if the loan granted is an Overdraft ReStart, in order to refinance loans from other banks | * The loan analysis fee is zero | o. if the loan granted is an Overdraft ReStart. | in order to refinance loans from other banks. |
|--|---------------------------------|---|---|
|--|---------------------------------|---|---|

| 2. Monthly loan management fee | |
|--|------|
| Expresso ReStart | free |
| Expresso NonStop ReStart | free |
| Overdraft ReStart | free |
| Habitat ReStart | free |
| 3. Early repayment* fee | |
| - Loans with floating interest rate | free |
| - Loans with fixed interest rate | |
| if the period between the early repayment and the agreed date of termination of the loan agreement is more than 1 year | 1% |
| if the period between the early repayment and the agreed date of termination of the loan agreement is less than 1 year | 0.5% |
| - Loans with fixed interest rate in the first years, floating after | free |

* For secured loans granted starting with 30.09.2016, the early repayment is free of charge.

| 4. Other fees for the lending activity | |
|--|---|
| Loan disbursement | free |
| Unique fee for additional services provided upon the Customer's request during the loan agreement | 50 euro (equivalent in the loan currency) |
| RNPM registration fees | according to the authorised agreed operator fees |
| Conditional payment order charged for refinancing exposure from other banks | 20 lei (equivalent in the loan currency)/ operation |
| Real estate valuation cost: | |
| - if the client chooses the valuator appointed by the Bank | free |
| - if the valuation is made by another ANEVAR agreed valuator | according to the ANEVAR agreed valuator fees |
| 5. Guarantees | |
| Drafting agreements of security in personal and real property for authentication with the Notary Office/registration with the Land Register, or the RNPM | free |

Notes:

- 1. For floating interest rate loans, the margin is fixed during the loan tenor.
- 2. The penalty interest for past due loans is 2p.p., fixed margin added to current interest.
- 3. The loan analysis fee is reduced by:
- 20% for customers who hold, or contract the following packages of products: CLASIC, SELECT, PREMIUM, DRUM BUN, e-CLICK, CARD SENIOR, SPRINT PE+, CARD LIKE (in case of CARD LIKE, the fee redused is applyed to comsumer loans only), or who hold an Expresso loan;
- 50% for customers who hold, or contract the following packages of products: CARD ZI CU ZI, CARD GOLD in lei, CARD PLATINUM, PREMIER, PREMIER PLUS;
- 100% for loans granted through online platform and for customers who hold, or contract the packages of products: CARD NOIR in lei or euro.



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- 4. For Expresso NonStop ReStart with land as a collateral, the interest rate/margin increases with 10%.
- 5. **IRCC** is the quarterly benchmark, applied to loans in lei, with variable interest, granted to consumers, which, starting with 2nd of May 2019, according to GEO 19/2019, replaces the ROBOR benchmark.